Overfalls Board of Directors Meeting Minutes
January 12, 2019
Net House, Lewes, DE

In Attendance: Bill Battista, Albert Didden, Dave Beck, Don Gansauer, Bob Gibson, Eric Van Gilder, Tracy Mulveny, Sue Tolbert, Bud Vai and Bob Garry, Mike Safina and Ray Glick.

Meeting called to order at 10:03 am

President’s Comments: Wishing everyone a Happy New Year and welcome back.

Secretary’s Report: Minutes approved as submitted.

Treasurer’s Report: We added about $45,000 to the cash balance this year. We are in good shape considering we spent over $200,000 for renovations this past year. We have budgeted $70,000 for restoration of 4 ballast tanks.
Motion to accept the treasurers report...Passed.

Motion to accept 2019 budget as submitted...Passed.

Old Business: Thanks to returning members of the board of directors.

Longwood grant status: No response yet from Longwood. Tracy has been in contact with the new person handling our grant. Tracy hopes to get a positive response in a week to 10 days. Mike Safina has been directed to go ahead and get a contract in place for the ballast tank repairs since these must be done with or without the Longwood grant.

Status of Ship Store Chairman: Maryann Etu will handle the store and personnel. Sue Townsend will continue with overall business this year. Training will be on going so we don't get caught short on qualified personnel again.

Eric is concerned that we are paying too much for credit card service. ($150 - $200/month).
Eric and the finance committee will investigate alternatives.

New Business:

Ocean Grill donates 10% to participating non-profit organizations. Overfalls members have to write Overfalls on the check to get the donation. We also need to participate more aggressively in Amazon Smile program.

Organization of committees/update: New committees needed for Outreach, Membership and Long-range planning. Leave WEB as separate under Tom Wrubel. Safety, Mike Safina. Monomoy, Bob Gibson. We will try to have 5-year plan drafts ready for a separate April meeting.

Radio program/volunteers needed: (99.1 FM) Lewes in bloom participated in this program. Tracy will handle it for now.

"Invite, Welcome, connect": This is a method for getting more people to join our organization. Dave and Nancy Beck have prepared convenient "packets for membership" to be handed out to prospects with a brochure as we meet them.

Don Wagner of Two Dips has agreed to provide hot chocolate for next year’s anchor drop.
Mike Safina thinks we should get an article in the Camp Rehoboth News Letter. Mike will also investigate setting up a February event with Diego's Hideaway in Rehoboth.

**Resignation of Bob DeSugny:** We will leave his position open until next year.

**Request from Al Klineberger:** Are there any members to be memorialized. He is doing all the bricks and sales of commemorative items.

**Event schedule:** Mardi Gras March 5, 2019 this year at Irish Eyes.

**Miscellaneous:** The president will sign all contracts for bilge tank repairs. Estimated at $60,000 for cleaning repairs and painting of 4 tanks. (There are 20 tanks in total)

Motion made to allow Mike Safina to create a contract to cover cleaning, repairs and painting of the four ballast tanks, subject to board ratification and not to exceed $60,000. Motion passed.

Albert stated that our By-Laws & certificate of incorporation need to comply.

**Committee Reports:**

**Curator:** Ray has broken down our artifacts into 23 categories. The collection has been logged along with a huge collection of pictures. We received a collection of pictures of most, if not all, of the lightships ever built. (about 300 pictures).

Our conflict with the LHS about artifacts that belong to the Overfalls persists. Bob Gibson will again talk with Libby Owen about this situation and ask if Ray Glick can speak at a board of directors meeting.

Bill Battista will prepare a letter for E-Blast to membership about artifacts that we removed from the ship early on for safe keeping. We now have a secure storage facility for these items and want to ensure their safe return.

**Safety:** Mike Safina will revise the safety manual, have it reprinted and put in a waterproof binder and plastic bag.

**Monomoy:** Repaired frame for cover. Planning new frame that will be less susceptible to damage.

**Ship Store:** Won't have new supplies delivered until around season opening.

**Hall of Fame:** A reservation has been made with the Lewes Yacht Club for October 2020.

**Events:** We have had meetings on the ship in the past. Would renewing this practice help draw more participation and membership?

We need volunteers to lead committees. Would a letter from the president to membership or in a news article help generate interest?

**Schedule of Upcoming Events:**

Next Board of Directors meeting: Saturday March 9, 2019 at 10 AM in the Net House

Mardi Gras Night at Irish Eyes, March 5, 5-9 pm.

Annual Breakfast with the Mayor Saturday April 13, 8:30am at Irish Eyes

Opening Gala and Auctions, Friday May 24, 6-9 pm Virden Center. Tickets available after 4/14

Adjournment: 12:07 PM

Minutes respectfully submitted by;

Bob Gibson, Secretary, Overfalls Foundation